PeerStory: Tintri VMstore

This PeerStory is a collection of quotes from a real user sharing their experience using Tintri VMstore on PeerSpot.

Jeff W.
Founder & CEO at
Infused Innovations, Inc.

Use Case

We were using Tintri as a delivery mechanism, in a managed service type of environment.

Valuable Features

The interface is really nice. Tintri Global Center, running in a virtual machine in a customer's or a managed environment, does the same thing with even more granularity. **It has the ability to do predictive workload moves based on those parameters and characteristics that are being reported on.**

We've also always liked the visibility that VMstore gives you at a virtual machine level. That's been a Tintri feature for a decade. **It helps us help our customers understand workloads...** They need those answers in real time to run their businesses better without paying a fortune to do so. **That visibility is something we've really benefited from.**

For our VMware environment, which is delivered on a Dell chassis, it is very performant. Some of our customer workloads are extremely demanding, running multi-billion-record merge-purge, ETL, and index search applications, and there have been no performance issues.

> **"When you look at the overall value proposition... it's really hard to compare the Tintri solution unfavorably to anything else."**

> **"Tintri has been a real differentiator for our business that allows us to deliver what we say we will."**

Results

It's not about the virtual machine, **it's about applications that are delivering in a way that performs for the business. That has never been in question with Tintri.**

The ability to offer hundreds of terabytes of those services and not even require one full-time storage administrator on our side to do so, was frankly a win from an operating expenses perspective, but also a really novel offering when most of the other storage out there really took a lot to manage.

It allows us not to spend time working on all of the nuts and bolts and underlying things that a lot of other storage vendors require and allows us to focus on the business.

ROI

The ROI for us is clear. We're able to deliver performance at a predictable price point with a predictable administrative and operating model. We really haven't looked into any other vendor in the last couple of years because of that.

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