



PeerStory: Tintri VMstore

This PeerStory is a collection of quotes from a real user sharing their experience using Tintri VMstore on PeerSpot.



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Use Case

VMstore provides fast storage for virtual hosts.

Valuable Features

I like Tintri's Global Admin feature and the solution's performance. It's **incredibly fast storage**, which was a significant upgrade for us when we deployed it seven years ago. The Tintri snapshots are brilliant and incredibly reliable.

Results

Previously, we managed individual servers as hosts with virtual machines running inside. We consolidated about seven individual hosts into one VMstore joined to a Dell blade array that we purchased at the same time. That saves a massive amount of time on ongoing

“VMstore is much more efficient and easy to manage, enabling us to decommission seven other individual servers, which has helped us reduce our power usage.”

“VMstore has reduced our overall business costs in terms of time and power.”

maintenance management. VMstore probably reduces administration time by about 15 to 20 percent. It also **saves significant power costs** because we've turned off about nine servers in the last seven years.

ROI

VMstore has made our company more **profitable**. We've increased our retail sales and margins while decreasing the time spent managing the solution. We sold this as a significant upgrade to a premium service when moving customers to this new array. Depending on the customer, we increased our retail charges for these services by between 10 and 15 percent. Without fail, every customer paid for it, and they were pleased with the service.